

Profile number

107336

Italian business - Historic Bar Gelateria in Northern Italy (Veneto)

Located in

Italy

Personal data

Sector

Retail food

Type of company

Other

Legal entity:

Sole Proprietorship

Type of transaction

Assets / liabilities

Life phase enterprise

Growing

Employees in FTE

< 5

Type of buyer:

- MBI candidate
- Strategic acquisition
- Investor

Financial information

Turnover last financial year

€ 100.000 - € 250.000

Asking price

€ 100.000 - € 250.000

Earnings before taxes

€ 0 - € 100.000

Company history/background

This historic (over 30 years of history) gelateria in the centre of Vicenza, one of Northern Italy's beautiful historic cities, was purchased by the seller after the Covid pandemic in 2021. It was converted into a bar-gelateria and its commercial surface was increased significantly over the past two years, with important investments in new equipment. It has a very motivated and experienced team. In 2022, a spin-off B2B business for gelato was created, and in order to focus on the growth of this business, the seller has decided to sell the Vicenza location, with the strong wish to help its new owner(s) develop and grow the bar gelateria further, under the joint brand

name.

Retail sale of artisanal gelato (Italian ice cream), coffee (home roasted), crema frita (a Veneto specialty) and all sorts of alcoholic and non-alcoholic drinks, as well as snacks and finger food dishes.

Unique selling points

Located right in the middle of the historic centre of Vicenza, a touristic northern Italian city

Fully operational business with strong year on year growth, no prior experience required

No investments needed, all equipment mostly new and in perfect state

Motivated team in place

Opportunities to further grow by adding commercial space, products, etc.

Long term supply arrangement for gelato and coffee at the most competitive prices comes with the deal

Seller accompanies transition for at least one year

Other

The ideal buyer is an individual or couple looking for a small but profitable business without much complexity that allows the owners to secure a recurring income while keeping full flexibility to travel and have side activities.

Living in Vicenza is not expensive, and the city is close to plenty of beautiful places in northern Italy: the Como lake, Lago Maggiore, the Dolomites, Venice, Verona, Padova, etc.