

## Profile number

109458

## Seeking for investor: serial production construction and welding company in Eastern Europe

### Located in

Serbia

### Also interesting for this region (s)

All of the country

## General information

### Sector

Construction

### Type of company

Other

### Legal entity:

Private limited company

### Type of transaction

Shares

### Life phase enterprise

Growing

### Employees in FTE

10 - 25

### Type of buyer:

- Strategic acquisition
- Investor

## Financial information

### Turnover last financial year

€ 1.000.000 - € 2.500.000

### Asking price

€ 500.000 - € 2.500.000

### Earnings before taxes

Confidential

## Company history/background

The customer is offering an equity investment opportunity in a **metal manufacturing** facility located in **Eastern Europe**, near the **EU border**, with the goal of supporting **growth** and further **automation**. The company has established an excellent reputation among several **multinational corporations** and well-known brands across **Western Europe**, with strong growth potential guaranteed.

Founded in **2013**, the company specializes in manufacturing components for **M&E** (Mechanical & Electrical) and

**MEP, HVAC, piping installations** targeting the **EU market**. The production site is based just **30 km from the EU border**. Operating as an **OEM** (Original Equipment Manufacturer), the company produces exclusively under its customers' brands, adhering strictly to their standards and specifications.

Leveraging its expertise, the company supplies **small to medium-sized series of quality fastening materials**, primarily for the HVAC, M&E, and piping systems industries.

The company's production takes place in a production **hall of 500 m²**, with a separated **550m² as warehouse space**. The complex is leased. The company owns 6,600 m² of **building land** (including all building permits) in an industrial area where several internationally renowned companies are located. A **new production hall** is planned to be constructed on this site. The company has a stable workforce of approximately **15 employees**, additionally approx. **10 flex workers**. Management and engineers speak **English** and the entrepreneur also speaks **Dutch and German**. The company is internationally oriented.

## Unique selling points

- The company has guaranteed **growth potential** to double or even triple with the right input.
- Fully certified with **CE mark** and the following ISO standards: ISO 9001:2015 (quality management), ISO 14001:2015 (environmental management), ISO 45001:2018 (health & safety), Welding ISO 3834-2 (welding quality), EN 1090-2 (steel/aluminum structure execution).
- **Strategic location near the EU border** with excellent logistics advantages, including proximity to rivers, an international airport, and major highways, enabling fast and efficient delivery.
- With **12 years of international expertise**, we specialize in producing and co-developing high-quality fastening materials tailored to the diverse needs of **EU clients**, ensuring compliance with strict standards and fostering strong, collaborative partnerships.
- **Flexibility** to quickly adapt new products to evolving market demands.
- **Competitive pricing** without compromising quality or speed.
- Ability to produce **small to medium series**, offering **fast lead times**.

## Other

We are seeking for a **co-shareholder** for an **equity investment** to grow the company.

**Knowledge** and assistance in **professionalizing** and **automating** the business are strongly sought after.

Detailed information is of course available upon request.