

Profile number

109481

Modular Construction Company in Northern Germany – 33 Years of Experience in Serial Building

Located in

North Germany

Personal data

Sector

Construction

Type of company

Building constructors

Legal entity:

Limited Company

Type of transaction

Shares

Life phase enterprise

Full-grown

Employees in FTE

< 5

Type of buyer:

- MBI candidate
- Strategic acquisition
- Investor

Financial information

Turnover last financial year

€ 500.000 - € 1.000.000

Asking price

€ 1.000.000 - € 2.500.000

Earnings before taxes

€ 0 - € 100.000

Company history/background

Company History / Background

The company offered for sale was founded over 33 years ago in Northern Germany and is now one of the established specialists in modular high-rise construction and prefabricated buildings. Over the decades, the business has maintained a strong market position in a demanding environment thanks to its innovation,

flexibility, and consistently high customer satisfaction.

Business Activities

Modular buildings in container construction – tailor-made, turnkey, and prefabricated. Nationwide presence and competitive pricing since 1992. Single containers for workspaces, residential use, sanitary units, changing rooms, break rooms, gatehouses, technical containers, enclosures, customized tank construction, etc. Leasing, sales, and hire-purchase. From basic to premium building classes. External assembly teams. Access to an excellent supplier network. Servicing existing clients, loyal repeat customers, and new business nationwide and in neighboring countries. Delivery by truck.

The company's core competence lies in the nationwide rental and sale of modular buildings, container-based structures, and office units – including optional planning services, logistics, and turnkey handover. Operating in the growing segment of serial construction, the company serves the following customer groups:

- Municipalities and public institutions
- Industrial enterprises
- Social and educational institutions; associations
- Skilled trades and commercial businesses

Production is carried out in close cooperation with external partners, ensuring high scalability and a lean operational structure.

Unique selling points

Unique Selling Propositions

- Strong brand recognition in Northern Germany with an extensive network
- 33 years of brand building with a stable base of repeat customers
- EBITDA between €70,000 and €250,000 p.a. over the past four years
- Lean staffing structure: only 1–3 employees in operational roles
- Flexible transfer models: Managing Director available until 2033 or by agreement
- Attractive business model: ideal for growth-oriented investors or integration into larger modular construction groups, general construction companies, or related sectors
- Focus on sustainability and energy-efficient, modern, affordable construction, with all advantages of modular building: mobility, potential for vertical and horizontal expansion, prefabricated stress-free rapid construction, short on-site times, accelerated depreciation periods, various fit-out levels and quality grades
- Personalized on-site support, high availability, and a large portfolio of satisfied customers

Other

Additional Information

The seller is seeking a strategic investor, growth entrepreneur, or mid-sized construction or modular building company aiming to take the next step in expansion. Of particular interest are buyers from Switzerland, Scandinavia, or Southern Germany, ideally with experience in high-rise, modular, or serial building projects. The business is well-suited both as an add-on acquisition and as a standalone investment opportunity with attractive returns – or as a starting point for a successor, with or without a rental fleet, to be taken over and developed further from the buyer's own location.

Key Transaction Notes

- Due to the transaction size, proof of creditworthiness and financial capability will be required prior to the disclosure of detailed information.
- The return is in a very attractive double-digit range – both for active operators and yield-driven investors.
- This offer is handled directly by the owner and should be treated with the utmost discretion.
- Broker proposals are expressly welcome, provided a qualified buyer base can be demonstrated.