

Profile number

105433

Highly profitable wholesale distributor of consumables for copiers and printers

Located in

The Netherlands

Also interesting for this region (s)

All of the country

General information

Sector

Wholesale

Type of company

Trading company

Legal entity:

Foreign legal entity

Type of transaction

Shares

Life phase enterprise

Growing

Employees in FTE

5 - 10

Type of buyer:

- MBI candidate
- Strategic acquisition
- Investor

Financial information

Turnover last financial year

> 5.000.000

Asking price

To be agreed

Earnings before taxes

€ 1.000.000 - € 2.500.000

Company history/background

Sale of 100% of the shares of a private limited company and three affiliated sister companies. Both directors, who are also the major shareholders, have expressed the wish to focus more on their private lives and to start non-competing activities. In recent years, they have worked hard and with great pleasure to bring the company to its current level. There is no successor within the current workforce.

The company is a wholesale distributor focused on trading in consumables and spare parts for copiers and printers. For example, toner cartridges. Sales are mainly to other wholesalers/distributors/large dealers. The company is characterised as a party with a high degree of delivery reliability, availability and correct pricing.

The company has eight employees. Additionally, the two directors work in the company.

The company is based in the Netherlands. It operates from spacious premises owned by the seller. All options are open in terms of filling the premises after a sale. Continuing to rent, terminating the lease and housing elsewhere or buying the premises

The turnover range is between 20 - 25 million.

Other

The company could be an interesting addition for existing market parties or strategic parties looking to increase their market share or for an MBI candidate with affinity for the industry. The current owners are willing to stay on after the acquisition for a period to be determined. An extensive information memorandum is available for potential interested parties.