

## Profile number

107797

## Bicycle shop for sale in Spain, established & profitable

Located in

### General information

#### Sector

Retail non-food

#### Type of company

Bicycle store

#### Legal entity:

Foreign legal entity

#### Type of transaction

To be determined

#### Life phase enterprise

Full-grown

#### Employees in FTE

< 5

#### Type of buyer:

- MBI candidate
- Strategic acquisition
- Investor

### Financial information

#### Turnover last financial year

€ 500.000 - € 1.000.000

#### Asking price

€ 500.000 - € 1.000.000

#### Earnings before taxes

€ 100.000 - € 250.000

### Company history/background

The bike store is an owner-managed company in sunny area of Malaga/ Andalusia (Spain). We founded it in 2019 and would now like to hand over/sell our company (including inventory) due to our move abroad.

Our shop is in absolute pole position and has no other competitors in the surrounding area. There is also plenty of through traffic and parking spaces right in front of the door. Our portfolio includes 3 main strands:

- Trade in bicycles (specializing in city and mountain bikes, especially e-bikes), the sale of spare parts and

accessories

- Service and workshop
- Rental of bicycles
- guided Tours

The store is open all year round, regardless of high or low season, and has a very good utilisation. Bicycle rental is an extremely strong business, especially in the high season months (June to October).

## Unique selling points

We have a catchment area of around 216,000 inhabitants (+ tourists). Our customers consist of loyal and long-standing regular customers of all nationalities as well as a large number of walk-in customers. We are particularly popular with our German-speaking customers. The team consists of 5 employees who are employed all year round. Our team includes the former Andalusian downhill champion, who is very well known in this scene. We have well-maintained supplier relationships over many years and therefore have a monopoly on various brands as well as attractive purchasing conditions.

## Other

The shop is a healthy, multi-brand company with good return on sales and high growth potential. If desired, we offer an accompanied handover including coaching by the owner for up to a maximum of 12 months.