

Profile number

109818

Delta Estudio kitchen showroom in Nuevos Ministerios (Madrid)

Located in

Spain

General information

Sector	Type of company
Retail non-food	Kitchen, sanitary
Legal entity:	Type of transaction
Other	Assets / liabilities
Life phase enterprise	Employees in FTE
Growing	< 5
Type of buyer:	
• Strategic acquisition	
• Investor	

Financial information

Turnover last financial year	Asking price
€ 500.000 - € 1.000.000	€ 0 - € 100.000
Earnings before taxes	
€ 250.000 - € 500.000	

Company history/background

Delta Estudio Nuevos Ministerios is part of the official distributor network of Delta Cocinas, a Spanish brand with more than 30 years of experience in mid-high range kitchens. The showroom is a fully operational premium space located in one of Madrid's most exclusive areas, and has served as a key reference point for architects, interior designers and end clients.

The sale is due to a strategic restructuring that is consolidating the group's brands. The offer includes a fully operational space with equipment valued at €166,000, a valid operating license and no staff obligations. It also

includes a database of over 400 active contacts and a project portfolio ranging from €50,000 to €200,000.

The main activity is the sale and consultancy of high-end, designer kitchen projects, aimed both at end clients and professional specifiers.

The showroom is fully operational and has no associated staff, allowing for immediate integration into the buyer's existing structure.

The lease agreement for the premises has a minimum commitment of one year. Delta Cocinas will assess and approve the new distributor, maintaining its current commercial conditions and offering the possibility of renegotiation.

Unique selling points

Turnkey showroom located in a strategic area of Madrid with high visibility and strong foot traffic. It features renovated, fully equipped facilities, including display kitchens, designer furniture and high-end finishes.

It has a solid online reputation (5□ on Google, 3,400 Instagram followers and 30 qualified leads per month). The business offers gross margins of 30–35%, with the possibility of taking over an already signed project portfolio.

Other

Ideal for companies or professionals in the kitchen, interior design or architecture sectors who want to grow or strengthen their presence in Madrid. Perfect for retailers looking for a premium showroom with a well-established brand and active clients. It is also an excellent opportunity for investors interested in a profitable, fully operational business with strong growth potential. Candidates with experience in kitchen sales, interior design projects or showroom management will be prioritised.