

Profile number

110639

Car rental company with an established name

Located in

Germany

Personal data

Sector

Service industry

Type of company

Rental company

Legal entity:

Limited Company

Type of transaction

Shares

Life phase enterprise

Full-grown

Employees in FTE

25 - 50

Type of buyer:

- Strategic acquisition
- Investor

Financial information

Turnover last financial year

€ 2.500.000 - € 5.000.000

Asking price

To be agreed

Earnings before taxes

€ 1.000.000 - € 2.500.000

Company history/background

Subject: The sale of 100% of the shares of several private limited companies. The vehicle fleet is owned by one of the companies.

Reason for sale: After having spent a considerable amount of time building up and expanding the company, the third generation of shareholders is ready for the next phase in their lives. There is no succession available within the family and/or among the staff. Therefore, it has been decided to offer the company for acquisition.

Company profile: The company rents out passenger cars, passenger vans, commercial vehicles, and trucks to both business and private customers. In addition, it offers supplementary services, such as workshop service.

The company enjoys strong regional brand recognition and operates a fleet of approximately 150–200 vehicles.

Employees: The company employs 20-30 staff members, with a good mix of experienced and recently recruited employees. The workforce works independently and requires little direct supervision.

One of the shareholders is actively involved in the company in the role of General Manager, with an average commitment of approximately 40 hours per week.

Location: In addition to the main office, which has its own workshop, there are various locations where vehicles can be picked up.

Financial information:

Year	2022	2023	2024	2025	P
Revenue (x €1000)	4,200	4,300	4,500	4,500	4
EBITDA (x €1000)	1,200	1,000	1,200	1,300	1

Other

Remarks: The company can be an interesting addition for existing market players looking to increase their market share and/or realize synergy benefits. The Managing Director is naturally willing to make a standard transfer of clients, personnel, and know-how.

Next steps: If interested, further information can be provided after signing a confidentiality agreement. Following an introductory meeting with the seller and advisor, interested parties are requested to submit an initial non-binding offer.